

**2005-07 Catalog Paradigm
Business Administration**

First Year	
1.	ECON 101
2.	ECON 102
3.	BUAD 142
4.	MATH 124 or 131 (GS8)
5.	General Education
6.	General Education
7.	General Education
8.	General Education

Second Year	
1.	BUAD 205
2.	BUAD 230
3.	BUAD 270
4.	BUAD 284
5.	General Education
6.	General Education
7.	General Education
8.	Elective/Minor

Third Year	
1.	BUAD 206
2.	BUAD 350
3.	BUAD 390
4.	BUAD Elective *
5.	General Education
6.	General Education
7.	Elective/Minor
8.	Elective/Minor

Fourth Year	
1.	BUAD 485
2.	BUAD Elective *
3.	BUAD Elective *
4.	BUAD Elective *
5.	General Education
6.	General Education
7.	Elective/Minor
8.	Elective/Minor

* A minimum of two advanced BUAD electives are required for the major – a maximum of 4 with a BUAD designation may count towards the 32 courses for graduation.

Elective/Minor courses can be used to take additional major courses, free electives, or to fulfill a minor. If electives are taken in the First or Second years (such as MATH 115, IDIS 100, IDIS 101, other), major courses can be shifted to a later time.

Progress Sheet Business Administration

Student Name:	
Student ID:	
General Education – Lower Biennium	Major
<input type="checkbox"/> GS1 – Religious Studies <input type="checkbox"/> GS2 – Philosophy of Human Nature <input type="checkbox"/> GS3 – Human Relationships <input type="checkbox"/> GS4 – Natural Science <input type="checkbox"/> GS5 – Creative Expression <input type="checkbox"/> GS6 – United States Heritage <input type="checkbox"/> GS7 – Foreign Heritages <input type="checkbox"/> GS8 – Quantitative Skills <input type="checkbox"/> GS9 – Writing	Required Courses: <input type="checkbox"/> BUAD 142 – Computer Applications In Business <input type="checkbox"/> BUAD 205 – Financial Accounting <input type="checkbox"/> BUAD 206 – Managerial Accounting <input type="checkbox"/> BUAD 230 – Foundations of Management <input type="checkbox"/> BUAD 270 – Marketing Concepts & Issues <input type="checkbox"/> BUAD 284 – Statistics for Business & Economics or MATH 321 – Probability and Statistics <input type="checkbox"/> BUAD 350 – Corporate Finance <input type="checkbox"/> BUAD 390 – Business Law <input type="checkbox"/> BUAD 485 – Seminar in Strategic Management <input type="checkbox"/> ECON 101 – Principles of Macroeconomics <input type="checkbox"/> ECON 102 – Principles of Microeconomics <input type="checkbox"/> MATH 124 – Survey of Calculus or MATH 131 – Calculus & Analytic Geometry I <input type="checkbox"/> BUAD Elective* _____ <input type="checkbox"/> BUAD Elective* _____ <input type="checkbox"/> BUAD Elective* _____ <input type="checkbox"/> BUAD Elective* _____
General Education – Upper Biennium	
<input type="checkbox"/> GS1 – Religious Studies <input type="checkbox"/> GS10 – Western Tradition <input type="checkbox"/> GS11 – Global Society <input type="checkbox"/> GS12 – Senior Colloquium (GENS 400)	<p>* A minimum of two advanced BUAD electives are required for the major – a maximum of 4 with a BUAD designation may count towards the 32 courses for graduation.</p> <p>Note – No more than 4 BUAD courses numbered 300 and above (excluding Core courses) may be counted to satisfy the 32 total courses required for graduation.</p>

College Catalog
Business Administration (BUAD)

The faculty in Business Administration fully support and affirm the mission of St. Norbert College to provide students with a liberal education contributing to the students' intellectual, personal, and moral development. To this end, the discipline's faculty fully support the philosophy and goals of the College and recognize the General Education program as the basis for all Business Administration curricula.

Each Business Administration curriculum, in support of the General Education program, helps students develop skills for effective communication, problem-solving, and logical decision-making. These curricula also help students develop an understanding of ethical issues.

Each Business Administration curriculum helps students become knowledgeable and skilled business professionals and prepares them for graduate business education. Each curriculum also provides a broad-based business preparation that enables majors to integrate theoretical and applied aspects of business, develop technical, conceptual, and human skills, and understand domestic and global business environments.

Three alternative majors lead to the baccalaureate (B.B.A.) degree in business administration: Business Administration, Accounting (including C.P.A., refer to the Accounting Program), and International Business and Language Area Studies (refer to IBLA Program).

Residency Requirement: In order to earn a B.B.A. degree from St. Norbert College, a student must earn satisfactory credit in at least six required business courses (BUAD) at St. Norbert College.

Independent Study: The number of independent studies in the 32 courses (128 semester credits) required for the B.B.A. degree is limited to three.

Internship: BUAD 494, internship for credit, can be taken only once for credit. This limit does not affect internships not taken for credit.

Assessment: Assessment data is obtained through existing college surveys and nationally normed collection devices in courses such as BUAD 485. There are no special student requirements in regard to assessment of the General Business or Accounting programs. The International Business and Language Area Studies program is assessed separately.

Courses: In this catalog, the Business Administration (BUAD) faculty have indicated in which semester(s) each BUAD course will be offered. While the BUAD faculty will attempt to maintain this schedule of classes, the schedule may change due to various circumstances such as available staffing.

Graduate School Advisor: Dr. Matthew Stollak

2005-07 Catalog
Business Administration Requirements

Business Administration Major (14 courses): The Business Administration major is divided into basic, core, and advanced requirements.

A. Core Requirements: (Normally be taken in the following sequence)

Freshman Year

ECON 101 Principles of Macroeconomics

ECON 102 Principles of Microeconomics

BUAD 142 Computer Applications in Business

MATH 124 Survey of Calculus **or** MATH 131 Calculus and Analytical Geometry 1

Sophomore Year

BUAD 205 Financial Accounting

BUAD 230 Foundations of Management

BUAD 270 Marketing Concepts and Issues

BUAD 284 Statistics for Business and Economics **or** MATH 321 Probability and Statistics

Junior Year

BUAD 206 Managerial Accounting

BUAD 350 Corporate Finance

BUAD 390 Business Law

Senior Year

BUAD 485 Strategic Management Seminar

B. Advanced Requirements:

Advanced business requirements should be taken in the third and fourth years, and there are both minimum and maximum limits. **Business Administration majors must take at least two advanced courses from the following list:** any business administration (BUAD) course at the 200-level or above (other than the core requirements and courses designated for non-majors); any economics (ECON) course at the 200-level or above; and selected courses in communications (COMM 322), English (ENGL 306), mathematics (MATH 317), philosophy (PHIL 320), psychology (PSYC 221, 321, 325 and 360), and sociology (SOVI 235). **No more than four advanced business administration (BUAD) courses, at the 300 level or above (other than core requirements), may be counted to satisfy the 32 total courses (128 semester credits) required for graduation.** Students must select their advanced courses in consultation with their advisors.

C. Further Study in Specific Business Areas:

Students wishing further study in specific business areas should consider the suggestions listed below.

These suggestions include courses taken as Advanced Requirements beyond the core courses.

Students should select courses in consultation with their Advisors. **Students cannot take more than 4 advanced Business courses at the 300 level or above (other than core requirements) within the 32 courses (128 semester credits) counted toward their degrees.**

Finance:

BUAD 351 Investments (Fall)

BUAD 352 Financial Institutions and Markets (Spring odd) or ECON 390 Money and Banking

BUAD 355 Advanced Financial Management (Spring even)

One of the following:

BUAD 325 Intermediate Accounting 1 (Fall)

BUAD 371 Sales Management (Spring)

BUAD 489 Special Topics (Finance)

BUAD 490 Independent Study (Finance)

BUAD 494 Internship (Finance)

Global Business:

BUAD/IBLS 262 Introduction to International Business and Language Area Studies (Fall)

BUAD/IBLS 468*/469 IBLAS Seminars 1 (Fall) and 2 (Spring)

Semester Study Abroad

Two of the following:

COMM 330 Intercultural Communications (GS Area 11)

ECON 376 International Trade

ECON 377 International Finance and Monetary Economics

BUAD 490 Independent Study (International Business)

BUAD 494 Internship (Global Business)

*BUAD 468 taken in place of BUAD 485

General Management:

BUAD 333 Operations Management (Spring)

BUAD 336 Introduction to Human Resource Management (Fall)

Two of the following:

BUAD 337 Behavior in Organizations (Spring even)

BUAD 338 Organizational Theory and Practice (Spring odd)

BUAD 490 Independent Study (Management)

BUAD 494 Internship (Management)

Marketing:

BUAD 372 Marketing Research (Fall)

BUAD 471 Advanced Topics in Marketing

Two of the following:

BUAD 262 Introduction to International Business and Language Area Studies (Fall)

BUAD 371 Sales Management (Fall even)

BUAD 374 Marketing Promotions (Spring odd)

BUAD 375 Consumer Behavior (Spring)

BUAD 490 Independent Study (Marketing)

BUAD 494 Internship (Marketing)

Accounting:

BUAD 325 Intermediate Accounting 1 (Fall)

Three of the following:

BUAD 318 Auditing (Fall)

BUAD 326 Intermediate Accounting 2 (Spring)

BUAD 419 Federal Income Tax (Fall)

BUAD 490 Independent Study (Accounting)

The following are 1/2 courses (2 semester credits). Two half courses can equate to one course selection.

BUAD 316 Advanced Managerial Accounting (Spring)

BUAD 320 Accounting for Government and Not-For-Profit (Spring)

BUAD 421 Advanced Tax (Spring)

BUAD 422 Accounting Business Combinations (Spring)

Business Administration Minor (7 courses): BUAD 101/201 or BUAD 205, 142, 230, 270, 350, BUAD 284 or SSCI 224, and ECON 102.

International Business and Language Area Studies (IBLS) Major: Refer to the International Programs section of the Catalog for IBLS curricular requirements.

Residency Requirement: In order to earn a B.B.A. degree from St. Norbert College, a student must earn satisfactory credit in at least six required business courses (BUAD) at St. Norbert College.

Independent Study: The number of independent studies in the 32 courses required for the B.B.A. degree is limited to three.

Internship: BUAD 494, internship for credit, can be taken only once for credit. This limit does not affect internships not taken for credit.