

## KEVIN G. QUINN

### **Educational Background**

- B.S. 1983, Physics and Mathematics, Loyola University of Chicago
- M.B.A. 1989, Economics and Marketing, University of Illinois at Chicago
- Ph.D. 1995, Economics, University of Illinois at Chicago.

### **Research and Teaching Experience**

- 1994-present Associate Professor (2001-); Assistant Professor (1994-2001), St. Norbert College, Department of Economics, De Pere, Wisconsin
- 1991-1994 Lecturer, University of Illinois at Chicago, Department of Economics
- 1991-1993 Special Term Appointment (Environmental Economist), Argonne National Laboratory, Technology and Environmental Policy Section; Principal Research Areas: Global climate change, the use of market-based instruments for environmental policy
- 1990-1991 Research Assistant to Professor Richard F. Kosobud, University of Illinois at Chicago, Department of Economics; Principal Research Area: Global climate change economic modeling
- 1987 Visiting Lecturer, Loyola University of Chicago, Department of Mathematics
- 1981-1983 Teaching Assistant, Loyola University of Chicago, Department of Physics

### **Other Professional Experience**

- 1987-1990 Equipment Sales Manager, Midwest, Konica Medical Corporation, Wayne New Jersey; Dealer sales of medical x-ray equipment
- 1985-1987 Product Manager, Special Products, Magnaflux Corporation, Chicago, Illinois; Marketing of non-destructive testing materials and services

1983-1985 Product Engineer, MPC Products Corporation, Skokie, Illinois; Design of precision electromagnetic products for military and commercial applications

## **Awards**

Leonard Ledvina Award for Excellence in Teaching (annual award for outstanding teacher at St. Norbert College) (2000).

Content Provider Award, Prentice-Hall internet project (for content for websites in support of P-H economics texts) (2000).

Volunteer Award, On-Broadway, Inc., (for pro-bono consulting work for Green Bay west side downtown redevelopment project) (1999-2000)

"Educator of the Year," chosen by St. Norbert College Student Government (1998).

Co-winner of the Prize for Outstanding Paper in the Energy Journal, publication of the International Association for Energy Economics (1994).

Winifred B. Geldard Award recipient (outstanding graduate student-economics, University of Illinois at Chicago, 1992).

## **Professional Affiliations**

Illinois Economic Association (President-Elect 2007-2008; President 2008-2009); North American Association of Sports Economists, International Association of Sports Economists, American Economic Association, Midwest Economic Association, Western Economic Association.

## **Publications (including forthcoming, under review, and in process)**

Quinn, K.G., (2009), *Sports and Their Fans: The History, Economics and Culture of the Relationship Between Spectator and Sport*. (Jefferson, NC: McFarland). ISBN: 0786438029.

Krautmann, A.C., Y.H. Lee, and K.G. Quinn, "Playoff Uncertainty and Pennant Races." (In review).

Bursik, P.B. and K.G. Quinn (2009), "Whither or Whether the Stolen Base." *NINE: A Journal of Baseball History and Culture*, v.17, no.2.

Quinn, K.G. (2009), review of *Growing the Game: The Globalization of Major League Baseball* by A.M Klein, for *NINE: A Journal of Baseball History and Culture*, v.17, no.2.

Quinn, K.G., (2008), "Talent Dispersal Drafts," chapter in Volume III of *The Business of Sports*, (D. Howard and B. Humphreys, Eds.). (Westport, CT: Praeger).

Quinn, K.G. (2008), Review of *College Football History: Records and Game Scores for the Major College Football Programs from 1969 Onward*, *Journal of Sports Economics*, v.9, no.3, pp. 328-329

Quinn, K.G., A. Berkovitz, and M. Geier, (2008), "Superstars and Journeymen: An Analysis of National Football Teams' Allocation of Salary Cap across Rosters." *Journal of Sports Economics*. Current editorial status: received referee report to "revise and resubmit," but no commitment for publication.

Quinn, K.G., M. Geier, and A. Berkovitz (2008), "Productivity Outcomes for Quarterbacks Chosen in the 1999-2004 National Football League Player Entry Drafts." *Journal of Quantitative Analysis in Sports*. Current editorial status: received referee report to "revise and resubmit," but no commitment for publication.

Quinn, K.G. and P.B. Bursik (2007), "Growing and Moving the Game: Effects of MLB Expansion and Team Relocation 1950-2004," *Journal of Quantitative Analysis in Sports*: Vol. 3: Iss. 2, Article 4.

Quinn, K.G. (2007), "Why Buy Local?" *MERGE*, On Broadway, Inc., vol. 5, no. 3. (March/April).

Quinn, K.G. (2006), "'Rogue Economist' Shatters Expectations," invited book review of *Freakonomics: A Rogue Economist Explores the Hidden Side of Everything* by S.D Levitt and S.J. Dubner, *Marketplace*, v.17, no.7, p. 12 (February 21).

Quinn, K.G., P.B. Bursik, C.P. Borick, and L. Raethz (2003), "Do New Digs Mean More Wins? The Relationship Between a New Venue and a Professional Sports Team's Competitive Success," *Journal of Sports Economics* (August).

Bursik, P. and K.G. Quinn (1999), "Measuring Industry Concentration Using Measures of Skewness," *Journal of Business and Behavioral Sciences*, (Spring).

Bursik, P. and K.G. Quinn (1998), "Risk, Return, and Radical Realignment in Major League Baseball," *Journal of Business and Behavioral Sciences*, (Fall).

Quinn, K.G. (1997), "Discussion," (critique of Sandor, R.L., "Toward an International CO<sub>2</sub> Entitlement Spot and Futures Market." and of Helme, E.A. and J-A. Gill, "Global Initiatives to Mitigate Greenhouse Gas Emissions."), in *Market-Based Approaches to Environmental Policy: Regulatory Innovations to the Fore*, (Kosobud, R.F. and J. Zimmerman Eds.), pp. 254-260 (New York: Van Nostrum Reinhold).

Quinn, K.G., and R.F. Kosobud (1996), "Winners and Losers Under International Emission Trading for Carbon Dioxide," *Proceedings of the 17th Annual North American Conference*, United States Association for Energy Economics/International Association for Energy Economics, Boston (October).

Kosobud, R.F., T.A. Daly, D.W. South, and K.G. Quinn (1994), "Tradeable Cumulative CO<sub>2</sub> Permits and Global Warming Control," *Energy Journal* 15, pp. 232 (June).

Kosobud, R.F., D.W. South, T.A. Daly, and K.G. Quinn (1993), "Setting the Greenhouse Thermostat with an Exhaustible Tradeable Permit System," *World Resource Review, Proceedings of the Fourth International Conference*, Chicago (April).

South, D.W., R.F. Kosobud, K.G. Quinn, and K.A. McDermott (1992), *Development of a Framework for Evaluating Greenhouse Gas Policy Alternatives*, draft report to the United States Department of Energy (February).

South, D.W., R.F. Kosobud, K.G. Quinn, and D.T. McGrath (1992), *Characterizing and Evaluating Alternative Greenhouse Gas Emission Permit Schemes*, draft report to the United States Department of Energy (February).

South, D.W., R.F. Kosobud, and K.G. Quinn (1991), "Greenhouse Gas Emissions Control by Economic Incentives: Survey and Analysis," *Proceedings of the 13th Annual North American Conference*, International Association for Energy Economics, Chicago (November).

South, D.W., R.F. Kosobud, and K.G. Quinn (1991), "Tradeable CO<sub>2</sub> Emission Permits for Cost-Effective Control of Global Warming," *Proceedings of the 13th*

*Annual North American Conference*, International Association for Energy Economics, Chicago (November).

Kosobud, R.F., T.A. Daly, and K.G. Quinn (1991), "Tradeable Permits for Global Warming Control: Implications for Regional Utilities," *Proceedings of the 1991 Meeting of the American Power Conference* (April).

### **Selected Conference Papers**

Quinn, K.G. and P. von Allmen (2008) "Using Drive Level Data to Estimate a Production Function for National Football League Offenses" presented at the North American Association for Sports Economists meeting at the Western Economic Association International meeting, Honolulu, HI, July.

Krautmann, A.C., Y.H. Lee, and K.G. Quinn (2008) "Playoff Uncertainty and Pennant Races" presented at the North American Association for Sports Economists meeting at the Western Economic Association International meeting, Honolulu, HI, July.

Quinn, K.G. (2008) "Economics of the North American Fantasy Sports Industry," presented at the International Association of Sports Economists, Gijon, Spain, May.

Bursik, P.B., K.G. Quinn, and K. Sherony (2008), "A Test of the Artificial Selection Hypothesis," presented at 15<sup>th</sup> Annual Spring Training Conference of *NINE: A Journal of Baseball History and Culture*, Tucson (March).

Quinn, K.G., 2007, "Talent Dispersal Drafts," presented at the Meeting of the Social Science History Association, Chicago (November).

Quinn, K.G. C.P. Borick, and P.B. Bursik, 2007, "Selling the Stadium: Analysis of Sports Facility Referenda, 1980-2004," presented at the Annual Conference of the International Academy of Business and Economics, Las Vegas (October).

Quinn, K.G., A. Berkovitz, and M. Geier, 2007, "Superstars and Journeymen: An Analysis of National Football Teams' Allocation of Salary Cap Across Rosters," presented at the meeting of the Western Economic Association International, Seattle (July).

Quinn, K.G., M. Geier, and A. Berkovitz, 2007, "Productivity Outcomes for Quarterbacks Chosen in the 1999-2004 National Football League Player Entry Drafts," presented at the International Association of Sports Economists, Dayton, OH (May).

Bursik, P.B. and K.G. Quinn (2007), "Whither or Whether the Stolen Base," presented at the 14<sup>th</sup> Annual Spring Training Conference of *NINE: A Journal of Baseball History and Culture*, Tucson (March).

Berkovitz, A., M. Geier, and K.G. Quinn (2006), "Paying for Superstars in the National Football League: An Analysis of Teams' Allocation of Salary Cap Across Rosters," presented at the Illinois Economic Association meeting, Chicago (October).

Bursik, P.B., K.G. Quinn, J.M. Dose (2006), "Medical Doctors, Base Stealers, and Statistics," presented at the Annual Conference of the International Academy of Business and Economics, Las Vegas (October).

Quinn, K.G. (2006), "Who Should be Drafted? Predicting Future Professional Productivity of Amateur Players Seeking to Enter the National Football League" to be presented at the Joint Annual Conference of the International and German-Speaking Associations of Sports Economists, Ruhr University, Bochum, North Rhine-Wesphalia, Germany, (May)

Quinn, K.G. and P.B. Bursik (2006), "Growing and Moving the Game: Effects of MLB Expansion and Relocation, 1950-2004, presented at the 13<sup>th</sup> Annual Spring Training Conference of *NINE: A Journal of Baseball History and Culture*, Tucson (March).

Quinn, K.G., P.B. Bursik, J.M. Dose (2005), "Marginal Analysis and Stealing Wins and Bases in Major League Baseball," presented at the Meeting of the Western Economic Association International, San Francisco (July)

Surdam, D., and K.G. Quinn (2005), "The Case of the Missing Fans: Do Major League Owners Act Monopolistically?" presented at the Meeting of International Association of Sports Economists, Ottawa, Canada (June)

Borick, C.P., K.G. Quinn, and P.B. Bursik (2004), "Don't Run Up the Score: Testing a Utility Maximization Theory of Sports Venue Referendums," presented at the 80<sup>th</sup> Annual Meeting of the Western Economic Association International, Vancouver, (June).

K.G. Quinn (2004), "Sports Fandom as Rational Addiction," presented at the 6<sup>th</sup> annual Meeting of the International Association of Sports Economists, Athens, Greece (May).

Quinn, K.G., and P.B. Bursik (2004), "Fan and Team Owner Decisions as Dynamic Optimization Problems," presented to Chicago Sports Economists Group, Chicago (April).

Bursik, P.B., and K.G. Quinn (2004), "Behavioral Baseball Economics," presented at the 68<sup>th</sup> Meeting of the Midwest Economic Association, Chicago (March).

Quinn, K.G., P.B. Bursik, and C.P. Borick (2003), "Rolf's Bandwagon Effects and the Demand for Spectator Sports," presented at the 67th Meeting of the Midwest Economic Association, St. Louis, MO (March).

Borick, C.P., P.B. Bursik, and K.G. Quinn (2002), "Last Second Win: An Empirical Analysis of A Stadium Referendum," presented at the 59th Annual Meeting of The Midwest Political Science Association, Chicago, Illinois (April).

Quinn, K.G., P.B. Bursik, C.P. Borick, and L. Raethz (2002), "Do New Digs Mean More Wins? The Relationship Between a New Venue and a Professional Sports Team's Competitive Success," presented at the 66<sup>th</sup> meeting of the Midwest Economic Association, Chicago (March).

Quinn, K.G., P.B. Bursik, C.P. Borick, and L. Raethz (2001), "Is a Professional Sports Franchise an Environmental Amenity? Application of the Contingent Valuation Method to Estimate the Nonmarket Value of the Green Bay Packers," presented at the 65<sup>th</sup> Meeting of the Midwest Economic Association, Cleveland (March).

Schmidt, K.L., and K.G. Quinn (2001), "Application of the MRP Model to National Basketball Association Players Salaries," presented at the 8<sup>th</sup> Annual Meeting of the American Society of Business and Behavioral Sciences, Las Vegas (February).

Quinn, K.G. (2000), "Some Thoughts on Teaching Economics to Generation Y," presented at the 30<sup>th</sup> meeting of the Illinois Economic Association (October).

Quinn, K.G., C.P. Borick, and P.B. Bursik (2000), "The Stadium Game: An Empirical Analysis," presented at the 64<sup>th</sup> meeting of the Midwest Economic Association, Chicago (March).

Quinn, K.G. (1999), "Some Thoughts about Ethical Considerations in the Use of Cap-and-Trade Emission Permit Systems," presented at the 29<sup>th</sup> meeting of the Illinois Economic Association (October).

Quinn, K.G., P. Bursik, and C. Borick (1999), "The Value of Venues: Stadia and Professional Sports Franchises," presented at the 63rd meeting of the Midwest Economic Association, Nashville (March).

Bursik, P. and K.G. Quinn (1998), "Measuring Industry Concentration Using Measures of Skewness," presented at the 62nd meeting of the Midwest Economic Association, Chicago (March).

Bursik, P. and K.G. Quinn (1998), "Risk, Return, and Radical Realignment in Major League Baseball," presented at the 5th Annual Meeting of the American Society of Business and Behavioral Sciences, Las Vegas (February).

Quinn, K.G., P. Bursik, and K. Guay (1997), "An Examination of the Porter Hypothesis Under RCRA and TSCA," presented at the 61st Annual Meeting of the Midwest Economics Association, Kansas City (November).

Kosobud, R.F., and K.G. Quinn (1996), "Markets for Cost-Effective Pollution Control: Romance or Reality?" presented at the 60th Annual Meeting of the Midwest Economic Association, Chicago (March).

Quinn, K.G. (1993), "On the Long Run Viability of an International Carbon Dioxide Treaty that Includes Emission Trading," presented at the 23rd Annual Meeting of the Illinois Economic Association, Chicago (October).

Quinn, K.G. (1992), "International Reductions of CO<sub>2</sub> Emissions: A Game-Theoretic Approach," invited presentation, Graduate Environmental Studies Seminar, University of Chicago (November).

South, D.W., R.F. Kosobud, and K.G. Quinn (1992), "The Use of Tradeable Permits for Intertemporally Efficient Greenhouse Gas Control," presented at the 1992 meeting of the International Association for Energy Economics, Tours, France (May).

Quinn, K.G., D.T. McGrath, and R.F. Kosobud (1992), "A Cost-Effective Permit System for Global Climate Change Mitigation," presented at the 56th Annual Meeting of the Midwest Economic Association, Chicago (March).

Quinn, K.G. (1991), "A Game-Theoretic Framework to Estimate A Greenhouse Convention Outcome," presented at the 21st Annual Meeting of the Illinois Economic Association, Chicago (October).

South, D.W., R.F. Kosobud, and K.G. Quinn (1991), "CO<sub>2</sub> Emissions Control Strategies and GDP Losses: Implications of EMF-12 Model Simulation Results," presented at the Energy Modeling Forum (EMF-12) Meeting, Boulder, CO (August).

### **Selected Other International Projects**

University of Tuzla, Bosnia to give lectures on environmental economics, political economy, and microeconomics as part of Summer University Tuzla sponsored by Foundation YSY (Dutch non-governmental organization). Funded in part by YSY, SNC Faculty Development Office, Old St. Joseph's Parish, Norbertine Order, Office of the Academic Dean (SNC), and other private sources. (July-August, 1997 and July-August, 1998).

East-West Center and Argonne National Laboratory, National Response Strategy for Global Climate Change: People's Republic of China, Report to the Office of Environment, Asian Development Bank and the State Science and Technology Commission - People's Republic of China (February, 1994; consultant, including trip to Tsinghua University, Beijing, People's Republic Of China in June, 1993 to work on research project to construct computer model of PRC's carbon dioxide emissions under different scenarios. Funded in part by Argonne National Laboratory, East-West Center (Hawaii), and the Asian Development Bank).

### **Expert Testimony**

Quinn, K.G., "Estimation of the Present Value of Rent for \_\_\_\_\_," prepared for Leibmann, Conway, Olejniczak & Jerry, S.C. (October, 2006-March 2008).

Quinn, K.G. Quinn, "Estimate of Future Cost of Prescription Drugs for \_\_\_\_\_," prepared for Leibmann, Conway, Olejniczak & Jerry, S.C. (December, 2005).

Quinn, K.G. Quinn, "Analysis of Economic Loss of \_\_\_\_\_ Due to Motor Vehicle Accident," expert testimony prepared for M. Wing, Attorney-at-Law, (Mobile, AL) (July, 1999).

Quinn, K.G. "Analysis of Economic Loss of \_\_\_\_\_ Due to Death of \_\_\_\_\_," expert testimony prepared for O'Connor and Willems (Kenosha, WI) (July, 1996).

Quinn, K.G. "Analysis of Estimated Past and Future Earning Capacity of \_\_\_\_\_," expert testimony prepared for Paulsen, Hankel, and Bruner, S.C. (Racine, WI) (May, 1996).

### **Miscellaneous**

Frequent Guest Economist, Wisconsin Public Radio, 1995-present

Search Committee for St. Norbert College President, 2007-2008.

Editor, *Journal of Business and Behavioral Sciences*, 1998-2002

Faculty Athletics Representative for St. Norbert College; included chairing College Athletics Committee and serving as College's faculty representative to Midwest Conference (1994-2002); Midwest Conference Secretary (1996-1998).

Economics Team Leader, PHLIP Project (companion website for Prentice-Hall textbooks). Led team of 4-5 economics professors serving as contributing writers applying Prentice-Hall economics textbook material to current events and use of internet resources. (Jan 2000-2002).

Contributing Writer, PHLIP Project. Three contributions monthly applying textbook material to current events and use of internet resources. (1998-2002)