# What can I do with a major in Accounting?

#### **Overview**

Accounting is used in many areas of business and government including finance & investments, product sales, technology, manufacturing, taxation, marketing, construction, banking, healthcare, education, consulting, real estate, law, and insurance. The accounting program prepares students for a variety of challenging and diverse accounting and financial management positions.

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| Career Titles                                      |  |   |
|--|--|---|
| ■ Accountant                                       | ■ Corporate Tax Accountant                             | ■ Junior Auditor                                      |
| <ul> <li>Accountant, Public Practice</li> </ul>    | <ul><li>Cost Accountant</li></ul>                      | <ul><li>Loan Administrator</li></ul>                  |
| <ul> <li>Accounting Analyst</li> </ul>             | <ul><li>Cost Analyst</li></ul>                         | <ul><li>Management Accountant</li></ul>               |
| <ul> <li>Accounting Clerk</li> </ul>               | <ul> <li>Cost Department Supervisor</li> </ul>         | <ul> <li>Management Consultant</li> </ul>             |
| <ul> <li>Accounting Teacher</li> </ul>             | ■ Credit/Loan Administrator                            | <ul> <li>Manager, Administrative Services</li> </ul>  |
| <ul> <li>Accounts Payable Supervisor</li> </ul>    | <ul> <li>Credit and Collection Manager</li> </ul>      | <ul><li>Managerial Accountant</li></ul>               |
| <ul> <li>Accounts Receivable Manager</li> </ul>    | <ul><li>Credit Manager</li></ul>                       | <ul><li>Materials Manager</li></ul>                   |
| <ul><li>Actuary</li></ul>                          | <ul><li>Data Processing Auditor</li></ul>              | <ul> <li>Merger and Acquisition Specialist</li> </ul> |
| <ul> <li>Advertising / Sales Accountant</li> </ul> | <ul><li>Economist</li></ul>                            | <ul> <li>Nonprofit Accountant</li> </ul>              |
| <ul><li>Appraiser</li></ul>                        | <ul><li>EDP Auditor</li></ul>                          | <ul><li>Operations Manager</li></ul>                  |
| <ul> <li>Assistant Accountant</li> </ul>           | <ul> <li>Electronic Data Processing Auditor</li> </ul> | <ul><li>Payroll Manager</li></ul>                     |
| <ul> <li>Assistant Auditor</li> </ul>              | <ul><li>Entrepreneur</li></ul>                         | <ul><li>Pension Fund Manager</li></ul>                |
| <ul> <li>Assistant Bank Manager</li> </ul>         | <ul><li>Estate Planner</li></ul>                       | ■ Plant Accountant                                    |
| <ul> <li>Assistant Controller</li> </ul>           | <ul><li>External Auditor</li></ul>                     | <ul><li>Production Manager</li></ul>                  |
| <ul> <li>Associate Auditor</li> </ul>              | ■ FBI Agent  | <ul><li>Professor</li></ul>                           |
| <ul><li>Audit Manager</li></ul>                    | <ul><li>Financial Aid Director</li></ul>               | <ul><li>Project Accountant</li></ul>                  |
| <ul><li>Auditor</li></ul>                          | <ul><li>Financial Analyst</li></ul>                    | ■ Property Accountant                                 |
| <ul><li>Bank Examiner</li></ul>                    | <ul><li>Financial Auditor</li></ul>                    | <ul><li>Purchasing Agent</li></ul>                    |
| <ul><li>Benefits Administrator</li></ul>           | <ul> <li>Financial Investment Analyst</li> </ul>       | ■ Research Analyst                                    |
| <ul><li>Bookkeeper</li></ul>                       | <ul><li>Financial Planner</li></ul>                    | <ul><li>Sales Manager</li></ul>                       |
| <ul> <li>Budget Accountant</li> </ul>              | <ul> <li>Fixed Asset Accountant</li> </ul>             | <ul><li>Savings &amp; Loan Examiner</li></ul>         |
| <ul><li>Budget Assistant</li></ul>                 | <ul> <li>Forensic Accountant</li> </ul>                | <ul> <li>SEC Accountant</li> </ul>                    |
| <ul> <li>Budgetary Control Analyst</li> </ul>      | <ul><li>Fund Raiser</li></ul>                          | <ul><li>Securities Broker</li></ul>                   |
| <ul><li>Business Teacher</li></ul>                 | <ul> <li>Government Accountant</li> </ul>              | <ul><li>Staff Accountant</li></ul>                    |
| <ul> <li>Certified Public Accountant</li> </ul>    | <ul><li>Hospital Administrator</li></ul>               | <ul><li>Stock Broker</li></ul>                        |
| <ul> <li>Chief Cost Accountant</li> </ul>          | <ul> <li>Industrial Accountant</li> </ul>              | <ul> <li>Systems Accountant</li> </ul>                |
| <ul> <li>Chief Financial Officer</li> </ul>        | <ul><li>Industrial Buyer</li></ul>                     | <ul><li>Systems Analyst</li></ul>                     |
| <ul> <li>Claim Adjuster/Examiner</li> </ul>        | <ul> <li>Information Systems Auditor</li> </ul>        | <ul><li>Tax Accountant</li></ul>                      |
| <ul> <li>Collection Agent</li> </ul>               | <ul><li>Insurance Adjuster</li></ul>                   | <ul> <li>Tax Compliance Specialist</li> </ul>         |
| <ul> <li>Commercial Banker</li> </ul>              | <ul><li>Insurance Agent</li></ul>                      | <ul><li>Tax Consultant</li></ul>                      |
| <ul> <li>Commodities Trader</li> </ul>             | <ul><li>Internal Accountant</li></ul>                  | ■ Tax Examiner  |
| <ul> <li>Compensation Administrator</li> </ul>     | <ul><li>Internal Auditor</li></ul>                     | <ul><li>Tax Lawyer</li></ul>                          |
| <ul> <li>Consolidation Manager</li> </ul>          | <ul> <li>Internal Revenue Agent</li> </ul>             | <ul><li>Tax Specialist</li></ul>                      |
| <ul> <li>Consumer Credit Officer</li> </ul>        | <ul><li>Internal Trade Specialist</li></ul>            | <ul><li>Tax Supervisor/Auditor</li></ul>              |
| ■ Contract Administrator                           | <ul><li>International Trade Specialist</li></ul>       | ■ Treasurer   |
| <ul><li>Controller</li></ul>                       | <ul><li>Inventory Control Specialist</li></ul>         | <ul> <li>Treasury Management Specialist</li> </ul>    |
| ■ Corporate Accountant                             | <ul><li>Investment Banker</li></ul>                    | ■ Treasury Manager                                    |
| <ul> <li>Corporate Auditor</li> </ul>              | <ul><li>IRS Investigator</li></ul>                     | ■ Trust Accountant                                    |
| <ul><li>Corporate Planner</li></ul>                | <ul> <li>Junior Accountant</li> </ul>                  | <ul><li>Underwriter</li></ul>                         |



## OFFICE OF CAREER & PROFESSIONAL

DEVELOPMENT

| Employers   |  |  |
|---|--|--|
| Accounting Firms  | ■ Federal Trade Commission                             | ■ Non-Profit Organizations                               |
| <ul> <li>Advertising Agencies</li> </ul>                      | ■ Finance Companies                                    | <ul> <li>Pharmaceutical Companies</li> </ul>             |
| <ul> <li>Auditing Firms</li> </ul>                            | ■ Financial Management Service                         | <ul> <li>Private Accounting Firms</li> </ul>             |
| <ul> <li>Banks &amp; Credit Unions</li> </ul>                 | ■ Financial Services Industry                          | <ul> <li>Public Accounting Firms</li> </ul>              |
| <ul> <li>Bookkeeping Firms</li> </ul>                         | ■ Government Agencies                                  | <ul> <li>Real Estate Companies</li> </ul>                |
| <ul> <li>Brokerage Firms</li> </ul>                           | <ul> <li>Healthcare Companies</li> </ul>               | <ul> <li>Research and Development Firms</li> </ul>       |
| <ul> <li>Bureau of Economic Analysis</li> </ul>               | <ul> <li>High Technology Companies</li> </ul>          | <ul><li>Retail Stores</li></ul>                          |
| <ul> <li>Bureau of the Public Debt</li> </ul>                 | <ul><li>Hospitals</li></ul>                            | <ul> <li>Savings &amp; Loan Companies</li> </ul>         |
| <ul> <li>Business Corporations</li> </ul>                     | <ul> <li>Import/Export Companies</li> </ul>            | <ul><li>School Districts</li></ul>                       |
| <ul> <li>Chemical Manufacturers</li> </ul>                    | <ul><li>Insurance Companies</li></ul>                  | <ul><li>Securities and Exchange<br/>Commission</li></ul> |
| <ul><li>Civic and Taxpayers' Associations</li></ul>           | <ul><li>Internal Revenue Service (IRS)</li></ul>       | <ul><li>Self-Employment</li></ul>                        |
| <ul><li>Colleges &amp; Universities</li></ul>                 | <ul> <li>International Trade Administration</li> </ul> | <ul><li>Statistical Firms</li></ul>                      |
| <ul> <li>Commodity Futures Trading<br/>Commission</li> </ul>  | <ul><li>Investment Firms</li></ul>                     | ■ Stock Exchanges  |
| <ul> <li>Construction Companies</li> </ul>                    | <ul><li>Labor Unions</li></ul>                         | <ul> <li>Tax Preparation Offices</li> </ul>              |
| <ul><li>Consulting Firms</li></ul>                            | ■ Law Firms  | ■ Tax Consulting Firms                                   |
| <ul> <li>Corporate Financial Departments</li> </ul>           | <ul> <li>Legal Organizations</li> </ul>                | <ul> <li>Test Development Firms</li> </ul>               |
| <ul><li>Engineering Firms</li></ul>                           | <ul> <li>Local, State, Federal Government</li> </ul>   | <ul> <li>Transportation Companies</li> </ul>             |
| <ul><li>Entertainment Industry</li></ul>                      | <ul> <li>Management Consulting Firms</li> </ul>        | <ul><li>TV/Radio Stations</li></ul>                      |
| Export Bank of the U.S.                                       | <ul> <li>Manufacturing Companies</li> </ul>            | <ul><li>Utility Companies</li></ul>                      |
| ■ FBI   | <ul><li>Marketing Firms</li></ul>                      | <ul><li>Wholesale/Retail Operations</li></ul>            |
| <ul> <li>Federal Deposit Insurance<br/>Corporation</li> </ul> | <ul> <li>Marketing-Research Departments</li> </ul>     | Wholesalers  |
|   | <ul><li>Merchandising Companies</li></ul>              |  |
|   | ■ Mortgage Companies                                   |  |

| <ul> <li>Adapt well to frequent change</li> </ul>         | <ul> <li>Develop close relationships with<br/>departments</li> </ul>   | <ul> <li>Organize, analyze, and interpret<br/>numeric data</li> </ul>        |
|---|--|--|
| ■ Analyze and interpret data                              | <ul><li>Develop excellent numeric skills</li></ul>                     | <ul> <li>Possess integrity, honesty, alertne<br/>and thoroughness</li> </ul> |
| <ul> <li>Analyze and use financial information</li> </ul> | <ul> <li>Develop technical, conceptual and<br/>human skills</li> </ul> | <ul><li>Precision</li></ul>  |

- rity, honesty, alertness, ness human skills • Responsible with limited supervision Efficient Explain and relay financial data to Self-starter other users ■ Highly developed aptitude in Strong analytical, organizational, mathematics.
- through logic and mathematical Commit to professional standards
  - Integrate theoretical and applied aspects of business
  - Lead, supervise, and direct others
  - Makes sound judgments to solve
  - quantitative problems Offer recommendations to improve
  - overall business strategy and goals Oral and written communication
- critical thinking, and problem solving skills.
- Team work
- Understand domestic and global business environments
- Works independently

 Computerized accounting systems familiarity

■ Compile accurate financial data

■ Computer literacy

Aptitude for accuracy and detail

Belong to cross-functional teams

Capacity to make decisions

**Skills** 

- Decision-making skills and ability to meet deadlines
- skills

### **Salary Information**

NACE (National Association of Colleges and Employers) Summer 2012 Salary Survey Average Offers:

Accounting Bachelor's Degree: \$47,800

The job titles and employers listed below are a sample of the results from the annual St. Norbert College Career Services graduate follow-up survey for the Classes of 2003-2010.

### **Graduate Information: Job Titles**

| ■ 401 (k) Plan Administrator               | ■ Corporate Accountant                       | <ul><li>Mutual Fund Accountant</li></ul> |
|--|--|--|
| <ul><li>Accountant</li></ul>               | <ul><li>Cost Analyst</li></ul>               | <ul><li>Staff Accountant</li></ul>       |
| <ul><li>Auditor</li></ul>                  | ■ CPA  | ■ Tax Accountant                         |
| <ul><li>Bank Accountant</li></ul>          | <ul><li>Financial Accountant</li></ul>       | <ul><li>Tax Associate</li></ul>          |
| <ul> <li>Commodities Specialist</li> </ul> | <ul><li>Financial Planning Analyst</li></ul> | ■ Trust Auditor II                       |
| ■ Consultant                               |  |  |

| Graduate Information: | <b>Employ</b> | /ers |
|-----------------------|---------------|------|
|-----------------------|---------------|------|

| Graduate information. Employers           |  |  |
|---|--|--|
| ■ Actuant                                 | <ul><li>Kolb and Company</li></ul>               | <ul><li>Schreiber Foods</li></ul>            |
| <ul><li>American Transportation</li></ul> | <ul><li>KPMG</li></ul>                           | <ul><li>State of Wisconsin</li></ul>         |
| ■ Bank First National                     | <ul> <li>Medical College of Wisconsin</li> </ul> | <ul><li>US Bank Corp.</li></ul>              |
| <ul><li>Crowe Horwath</li></ul>           | <ul><li>Miller Brewing Company</li></ul>         | <ul><li>Virchow Krause</li></ul>             |
| ■ Deloitte & Touche                       | <ul><li>PricewaterhouseCoopers</li></ul>         | <ul><li>Vogel Consulting</li></ul>           |
| ■ Ernst & Young                           | <ul> <li>Schenk Business Solutions</li> </ul>    | <ul><li>Wipfli</li></ul>                     |
| <ul><li>Kimberly Clark Corp.</li></ul>    | <ul><li>Schneider National</li></ul>             | <ul> <li>Wisconsin Public Service</li> </ul> |
| <ul><li>Kohler Company</li></ul>          | <ul><li>KPMG</li></ul>                           | <ul> <li>WS Packaging Group</li> </ul>       |