

# What can I do with a major in Sociology?

CAREER & PROFESSIONAL

DEVELOPMENT

#### **Overview**

- Sociology has focused especially on social and cultural institutions as they evolved in the technologically advanced societies of the world. Anthropology has been particularly concerned with societies of smaller scale, and has developed sophisticated methods for cross-cultural studies. Both sociology and anthropology endeavor to increase our understanding of the connections between culture, social institutions and individual personality. The field is necessarily very broad, taking account of the studies in many other fields, including economics, political science, history and social philosophy.

OFFICE OF

- Sociology has focused particularly on the development of the most developed societies of the world, and anthropology has been particularly concerned with societies of smaller scale. Both sociology and anthropology endeavor to increase our knowledge of the connection between individual personality, social interaction, culture and social institutions. Amateur understanding of the causes and effects of human beliefs, customs and institutions is essential to the achievement of moral wisdom.

- The St. Norbert College program in sociology provides students with the methods and knowledge needed to come to grips with the challenges and problems of rapid social and cultural change. Students will gain an understanding of the emergence of modern society, detailed knowledge of particular social problems (poverty, homelessness, crime or inequalities of opportunity) and research methods (statistics and computer-based data analysis).

## **Career Titles**

<ul> <li>Academic Advisor/Counselor</li> </ul>	Employment Recruiter	Park Service Supervisor/Director
<ul> <li>Admissions Counselor</li> </ul>	Ethnologist	Parole/Probation Officer
<ul> <li>Adoption Agent</li> </ul>	Family Service Counselor	Peace Corps Area Director
<ul> <li>Advertising Assistant</li> </ul>	<ul> <li>Field Archaeologist</li> </ul>	Peace Corps Volunteer
<ul> <li>Advocate</li> </ul>	<ul> <li>Financial Aid Director</li> </ul>	Physician
<ul> <li>Aging Specialist</li> </ul>	<ul> <li>Foreign Affairs Officer</li> </ul>	<ul> <li>Professor</li> </ul>
<ul> <li>Alcohol/ Drug Case Worker</li> </ul>	<ul> <li>Forensic Anthropologist</li> </ul>	Program Coordinator/Assistant
<ul> <li>Anthropologist</li> </ul>	<ul> <li>Foster Care Worker</li> </ul>	<ul> <li>Program Director</li> </ul>
<ul> <li>Archaeologist</li> </ul>	Foundation Program Manager	Public Administrator
<ul> <li>Archivist</li> </ul>	<ul> <li>Friend of the Court Caseworker</li> </ul>	Public Health Educator
<ul> <li>Art Conservator</li> </ul>	Fund Raiser	<ul> <li>Public Opinion Surveyor</li> </ul>
<ul> <li>Behavioral Science Advisor</li> </ul>	<ul> <li>Genealogist</li> </ul>	Public Relations Specialist
<ul> <li>Bilingual/Bicultural Program</li> </ul>	<ul> <li>Genetic Counselor</li> </ul>	<ul> <li>Recreation Director</li> </ul>
Specialist		
<ul> <li>Biographer</li> </ul>	<ul> <li>Gerontologist</li> </ul>	<ul> <li>Recreation Therapist</li> </ul>
<ul> <li>Career Counselor</li> </ul>	<ul> <li>Head Start Program Director</li> </ul>	<ul> <li>Rehabilitation Counselor</li> </ul>
<ul> <li>Caseworker</li> </ul>	<ul> <li>Human Resources Manager</li> </ul>	<ul> <li>Reporter</li> </ul>
<ul> <li>Child Welfare Officer</li> </ul>	<ul> <li>Immigration Inspector</li> </ul>	Research Assistant
<ul> <li>City Planner</li> </ul>	Industrial Psychologist	Researcher
<ul> <li>Claims Representative</li> </ul>	<ul> <li>Insurance Agent/Broker</li> </ul>	Resident Assistant
<ul> <li>Clergy</li> </ul>	Labor Relations Representative	<ul> <li>Rural Development Officer</li> </ul>
<ul> <li>Collections Manager</li> </ul>	Laboratory Assistant	Sales Representative
<ul> <li>College Professor</li> </ul>	Legislative Aide	School Counselor
<ul> <li>Community Development Specialist</li> </ul>	<ul> <li>Librarian</li> </ul>	<ul> <li>Secret Service Agent</li> </ul>
Community Planner	Linguist	<ul> <li>Social Scientist</li> </ul>
<ul> <li>Community Relations</li> </ul>	<ul> <li>Management Consultant</li> </ul>	<ul> <li>Social Service Agency Planner</li> </ul>
<ul> <li>Community Service Administrator</li> </ul>	<ul> <li>Management Trainee</li> </ul>	<ul> <li>Social Welfare Examiner</li> </ul>
<ul> <li>Compensation/Benefits</li> </ul>	<ul> <li>Marketing Manager</li> </ul>	<ul> <li>Social Worker</li> </ul>
<ul> <li>Congressional Aide</li> </ul>	<ul> <li>Marketing Research Analyst</li> </ul>	<ul> <li>Statistician</li> </ul>



# OFFICE OF CAREER & PROFESSIONAL DEVELOPMENT

Consultant	Marriage and Family Therapist	<ul> <li>Substance Abuse Counselor</li> </ul>
<ul> <li>Consumer Advocate</li> </ul>	<ul> <li>Media Planner</li> </ul>	<ul> <li>Teacher</li> </ul>
<ul> <li>Convention Organizer</li> </ul>	<ul> <li>Media Specialist</li> </ul>	<ul> <li>Technical Writer</li> </ul>
<ul> <li>Coroner/Medical Examiner</li> </ul>	<ul> <li>Medical Anthropologist</li> </ul>	<ul> <li>Trainer</li> </ul>
<ul> <li>Correctional Case Worker</li> </ul>	<ul> <li>Medical Social Worker</li> </ul>	<ul> <li>Translator</li> </ul>
<ul> <li>Corrections Officer</li> </ul>	<ul> <li>Mental Health Worker</li> </ul>	<ul> <li>Travel Agent</li> </ul>
<ul> <li>Cultural Artifact Specialist</li> </ul>	<ul> <li>Multicultural Program Leader</li> </ul>	Union Legal Counsel
<ul> <li>Curatorial Assistant</li> </ul>	<ul> <li>Museum Education Director</li> </ul>	<ul> <li>Urban Planner</li> </ul>
<ul> <li>Day Care Worker</li> </ul>	<ul> <li>National/State Park Interpreter</li> </ul>	<ul> <li>Veterans Affairs Specialist</li> </ul>
<ul> <li>Dietitian</li> </ul>	<ul> <li>News Correspondent</li> </ul>	<ul> <li>Vocational Teacher</li> </ul>
<ul> <li>Ecotourism Director</li> </ul>	<ul> <li>Nutritionist</li> </ul>	<ul> <li>Welfare Counselor</li> </ul>
Employee Relations Specialist	<ul> <li>Paleontologist</li> </ul>	<ul> <li>Writer/Editor</li> </ul>
Employers		

<ul> <li>Adoption and Child Care Agencies</li> </ul>	<ul> <li>Environmental Protection Agency</li> </ul>	<ul> <li>National Institute Of Aging</li> </ul>
<ul> <li>Advertising and Marketing Firms</li> </ul>	<ul> <li>Family Courts</li> </ul>	National Institutes Of Health
<ul> <li>Advocacy Groups</li> </ul>	• FBI	<ul> <li>Newspapers, Magazines, News Agencies</li> </ul>
<ul> <li>Banks</li> </ul>	<ul> <li>Federal, State, And Local Government</li> </ul>	<ul> <li>Non-Profit Organizations</li> </ul>
Child Care Services	<ul> <li>Government Agencies</li> </ul>	<ul> <li>Nursing Homes and Retirement Communities</li> </ul>
Churches	<ul> <li>Halfway Houses</li> </ul>	Peace Corps
<ul> <li>Colleges and Universities</li> </ul>	<ul> <li>Health Agencies</li> </ul>	Private Foundations
<ul> <li>Community Organizations</li> </ul>	<ul> <li>Health And Human Services</li> </ul>	Public Opinion Research Polls
<ul> <li>Community Service Agencies</li> </ul>	<ul> <li>Healthcare Organizations</li> </ul>	<ul> <li>Religiously-Affiliated Service Organizations</li> </ul>
<ul> <li>Consulting Firms</li> </ul>	<ul> <li>Hospitals and Wellness Centers</li> </ul>	<ul> <li>Research Institutes</li> </ul>
<ul> <li>Consulting Organizations</li> </ul>	<ul> <li>Housing and Urban Development</li> </ul>	Retail Stores
<ul> <li>Correctional Institutions</li> </ul>	<ul> <li>Human Resources</li> </ul>	<ul> <li>United Way Agencies</li> </ul>
<ul> <li>Court Systems</li> </ul>	<ul> <li>Human Services</li> </ul>	<ul> <li>Veteran's Administration</li> </ul>
<ul> <li>Drug Enforcement Administration</li> </ul>	<ul> <li>Insurance Companies</li> </ul>	<ul> <li>Vocational Services</li> </ul>
Educational Information Services	<ul> <li>IRS</li> </ul>	<ul> <li>Welfare Department</li> </ul>
<ul> <li>Environmental Advocacy Groups</li> </ul>	<ul> <li>Libraries</li> </ul>	

Skills		
<ul> <li>Ability to understand and improve human relationships</li> </ul>	<ul> <li>Interact well with diverse cultures/ groups</li> </ul>	Research and planning
<ul> <li>Analyze, synthesize and interpret information</li> </ul>	<ul> <li>Interpersonal communication (oral &amp; written)</li> </ul>	Resolve conflicts
<ul> <li>Communication across cultures and languages</li> </ul>	<ul> <li>Interviewing surveying</li> </ul>	<ul> <li>Sampling, gathering and organizing data</li> </ul>
<ul> <li>Computer skills (data processing &amp; analysis)</li> </ul>	<ul> <li>Knowledge of community resources</li> </ul>	<ul> <li>Statistical abilities</li> </ul>
<ul> <li>Conducting field studies</li> </ul>	<ul> <li>Knowledge of social structures and change</li> </ul>	<ul> <li>Summarizing results</li> </ul>
<ul> <li>Critical thinking</li> </ul>	<ul> <li>Planning projects</li> </ul>	<ul> <li>Work well under pressure</li> </ul>
• Examining data and artifacts	<ul> <li>Recognizing cultural differences and similarities</li> </ul>	<ul> <li>Writing grant proposals</li> </ul>
<ul> <li>Insight into group dynamics</li> </ul>		



# CAREER & PROFESSIONAL

## Salary

NACE (National Association of Colleges and Employers) Summer 2012 Salary Survey Average Offers:

- Sociology Bachelor's Degree: \$31,700
- Social Work Bachelor's Degree: \$33,300

The job titles and employers listed below are a sample of the results from the annual St. Norbert College Career Services graduate follow-up survey for the Classes of 2003-2010.

Graduate Information: J		
<ul> <li>Administrative Assistant</li> </ul>	<ul> <li>Employment Specialist</li> </ul>	<ul> <li>Program Coordinator</li> </ul>
<ul> <li>Admissions Counselor</li> </ul>	<ul> <li>English Teacher</li> </ul>	<ul> <li>Quality Assurance</li> </ul>
<ul> <li>Adoption Coordinator</li> </ul>	<ul> <li>Group Fitness Instructor</li> </ul>	<ul> <li>Quality Insurance Clerk</li> </ul>
<ul> <li>Assistant Teacher</li> </ul>	<ul> <li>Human Resources Associate</li> </ul>	<ul> <li>Special Olympics Outreach Associate</li> </ul>
<ul> <li>Care Coordinator</li> </ul>	<ul> <li>Jewelry Designer</li> </ul>	<ul> <li>Substitute Teacher</li> </ul>
<ul> <li>Case Manager</li> </ul>	Lead Program Coordinator	<ul> <li>Teacher</li> </ul>
<ul> <li>Claims Adjuster</li> </ul>	<ul> <li>Line Therapist</li> </ul>	<ul> <li>Technical Communication</li> </ul>
<ul> <li>Client Service Representative</li> </ul>	<ul> <li>Parent Mentor</li> </ul>	Therapist
<ul> <li>Crisis Counselor</li> </ul>	<ul> <li>Program Assistant</li> </ul>	<ul> <li>Youth Counselor</li> </ul>
<ul> <li>Customer Service</li> </ul>		
Representative		

Graduate Information: Employers		
<ul> <li>AMEXPC</li> </ul>	<ul> <li>Enterprise</li> </ul>	<ul> <li>Schneider National</li> </ul>
<ul> <li>Alternatives in Psychological Care</li> </ul>	<ul> <li>Family Services</li> </ul>	<ul> <li>Self-Employed</li> </ul>
<ul> <li>AmeriCorps</li> </ul>	Green Bay Press-Gazette	Special Olympics
<ul> <li>Ask Now (Canada)</li> </ul>	Humana	<ul> <li>St. Norbert College</li> </ul>
<ul> <li>Aurora Bay Care</li> </ul>	Independent Care Health Plan	State Farm Insurance
Boys and Girls Club	<ul> <li>Jesuit Volunteer Corps</li> </ul>	<ul> <li>United Cerebral Palsy</li> </ul>
Brain Injury Association of MN	Kohl's Headquarters	<ul> <li>WI Early Autism Project</li> </ul>
<ul> <li>Chicago Public Schools</li> </ul>	<ul> <li>Metra</li> </ul>	<ul> <li>YMCA Camp</li> </ul>
<ul> <li>Children's World</li> </ul>	RFDF Community Living	