



## What can I do with a major in Accounting?

### Overview

Accounting is used in many areas of business and government including finance & investments, product sales, technology, manufacturing, taxation, marketing, construction, banking, healthcare, education, consulting, real estate, law, and insurance. The accounting program prepares students for a variety of challenging and diverse accounting and financial management positions.

### Career Titles

▪ Accountant	▪ Corporate Tax Accountant	▪ Junior Auditor
▪ Accountant, Public Practice	▪ Cost Accountant	▪ Loan Administrator
▪ Accounting Analyst	▪ Cost Analyst	▪ Management Accountant
▪ Accounting Clerk	▪ Cost Department Supervisor	▪ Management Consultant
▪ Accounting Teacher	▪ Credit/Loan Administrator	▪ Manager, Administrative Services
▪ Accounts Payable Supervisor	▪ Credit and Collection Manager	▪ Managerial Accountant
▪ Accounts Receivable Manager	▪ Credit Manager	▪ Materials Manager
▪ Actuary	▪ Data Processing Auditor	▪ Merger and Acquisition Specialist
▪ Advertising / Sales Accountant	▪ Economist	▪ Nonprofit Accountant
▪ Appraiser	▪ EDP Auditor	▪ Operations Manager
▪ Assistant Accountant	▪ Electronic Data Processing Auditor	▪ Payroll Manager
▪ Assistant Auditor	▪ Entrepreneur	▪ Pension Fund Manager
▪ Assistant Bank Manager	▪ Estate Planner	▪ Plant Accountant
▪ Assistant Controller	▪ External Auditor	▪ Production Manager
▪ Associate Auditor	▪ FBI Agent	▪ Professor
▪ Audit Manager	▪ Financial Aid Director	▪ Project Accountant
▪ Auditor	▪ Financial Analyst	▪ Property Accountant
▪ Bank Examiner	▪ Financial Auditor	▪ Purchasing Agent
▪ Benefits Administrator	▪ Financial Investment Analyst	▪ Research Analyst
▪ Bookkeeper	▪ Financial Planner	▪ Sales Manager
▪ Budget Accountant	▪ Fixed Asset Accountant	▪ Savings & Loan Examiner
▪ Budget Assistant	▪ Forensic Accountant	▪ SEC Accountant
▪ Budgetary Control Analyst	▪ Fund Raiser	▪ Securities Broker
▪ Business Teacher	▪ Government Accountant	▪ Staff Accountant
▪ Certified Public Accountant	▪ Hospital Administrator	▪ Stock Broker
▪ Chief Cost Accountant	▪ Industrial Accountant	▪ Systems Accountant
▪ Chief Financial Officer	▪ Industrial Buyer	▪ Systems Analyst
▪ Claim Adjuster/Examiner	▪ Information Systems Auditor	▪ Tax Accountant
▪ Collection Agent	▪ Insurance Adjuster	▪ Tax Compliance Specialist
▪ Commercial Banker	▪ Insurance Agent	▪ Tax Consultant
▪ Commodities Trader	▪ Internal Accountant	▪ Tax Examiner
▪ Compensation Administrator	▪ Internal Auditor	▪ Tax Lawyer
▪ Consolidation Manager	▪ Internal Revenue Agent	▪ Tax Specialist
▪ Consumer Credit Officer	▪ Internal Trade Specialist	▪ Tax Supervisor/Auditor
▪ Contract Administrator	▪ International Trade Specialist	▪ Treasurer
▪ Controller	▪ Inventory Control Specialist	▪ Treasury Management Specialist
▪ Corporate Accountant	▪ Investment Banker	▪ Treasury Manager
▪ Corporate Auditor	▪ IRS Investigator	▪ Trust Accountant
▪ Corporate Planner	▪ Junior Accountant	▪ Underwriter



## Employers

▪ Accounting Firms	▪ Federal Trade Commission	▪ Non-Profit Organizations
▪ Advertising Agencies	▪ Finance Companies	▪ Pharmaceutical Companies
▪ Auditing Firms	▪ Financial Management Service	▪ Private Accounting Firms
▪ Banks & Credit Unions	▪ Financial Services Industry	▪ Public Accounting Firms
▪ Bookkeeping Firms	▪ Government Agencies	▪ Real Estate Companies
▪ Brokerage Firms	▪ Healthcare Companies	▪ Research and Development Firms
▪ Bureau of Economic Analysis	▪ High Technology Companies	▪ Retail Stores
▪ Bureau of the Public Debt	▪ Hospitals	▪ Savings & Loan Companies
▪ Business Corporations	▪ Import/Export Companies	▪ School Districts
▪ Chemical Manufacturers	▪ Insurance Companies	▪ Securities and Exchange Commission
▪ Civic and Taxpayers' Associations	▪ Internal Revenue Service (IRS)	▪ Self-Employment
▪ Colleges & Universities	▪ International Trade Administration	▪ Statistical Firms
▪ Commodity Futures Trading Commission	▪ Investment Firms	▪ Stock Exchanges
▪ Construction Companies	▪ Labor Unions	▪ Tax Preparation Offices
▪ Consulting Firms	▪ Law Firms	▪ Tax Consulting Firms
▪ Corporate Financial Departments	▪ Legal Organizations	▪ Test Development Firms
▪ Engineering Firms	▪ Local, State, Federal Government	▪ Transportation Companies
▪ Entertainment Industry	▪ Management Consulting Firms	▪ TV/Radio Stations
▪ Export Bank of the U.S.	▪ Manufacturing Companies	▪ Utility Companies
▪ FBI	▪ Marketing Firms	▪ Wholesale/Retail Operations
▪ Federal Deposit Insurance Corporation	▪ Marketing-Research Departments	▪ Wholesalers
	▪ Merchandising Companies	
	▪ Mortgage Companies	

## Skills

▪ Adapt well to frequent change	▪ Develop close relationships with departments	▪ Organize, analyze, and interpret numeric data
▪ Analyze and interpret data	▪ Develop excellent numeric skills	▪ Possess integrity, honesty, alertness, and thoroughness
▪ Analyze and use financial information	▪ Develop technical, conceptual and human skills	▪ Precision
▪ Aptitude for accuracy and detail	▪ Efficient	▪ Responsible with limited supervision
▪ Belong to cross-functional teams	▪ Explain and relay financial data to other users	▪ Self-starter
▪ Capacity to make decisions through logic and mathematical data	▪ Highly developed aptitude in mathematics.	▪ Strong analytical, organizational, critical thinking, and problem solving skills.
▪ Commit to professional standards	▪ Integrate theoretical and applied aspects of business	▪ Team work
▪ Compile accurate financial data	▪ Lead, supervise, and direct others	▪ Understand domestic and global business environments
▪ Computer literacy	▪ Makes sound judgments to solve quantitative problems	▪ Works independently
▪ Computerized accounting systems familiarity	▪ Offer recommendations to improve overall business strategy and goals	
▪ Decision-making skills and ability to meet deadlines	▪ Oral and written communication skills	



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## Salary Information

NACE (National Association of Colleges and Employers) Summer 2008 Salary Survey Average Offers:

- Accounting Bachelor's Degree: \$48,085

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The job titles and employers listed below are a sample of the results from the annual St. Norbert College Career Services graduate follow-up survey for the Classes of 2003-2007.

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## Graduate Information: Job Titles

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|--------------------------|------------------------------|--------------------------|
| ▪ Accountant             | ▪ Cost Analyst               | ▪ Mutual Fund Accountant |
| ▪ Auditor                | ▪ CPA                        | ▪ Staff Accountant       |
| ▪ Bank Accountant        | ▪ Financial Accountant       | ▪ Tax Accountant         |
| ▪ Commodities Specialist | ▪ Financial Planning Analyst | ▪ Tax Associate          |
| ▪ Corporate Accountant   |                              |                          |

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## Graduate Information: Employers

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|---------------------------|--------------------------------|----------------------------|
| ▪ Actuant                 | ▪ KPMG                         | ▪ State of Wisconsin       |
| ▪ American Transportation | ▪ Medical College of Wisconsin | ▪ US Bank Corp.            |
| ▪ Bank First National     | ▪ Miller Brewing Company       | ▪ Virchow Krause           |
| ▪ Deloitte & Touche       | ▪ PricewaterhouseCoopers       | ▪ Vogel Consulting         |
| ▪ Ernst & Young           | ▪ Schenk Business Solutions    | ▪ Wipfli                   |
| ▪ Kimberly Clark Corp.    | ▪ Schneider National           | ▪ Wisconsin Public Service |
| ▪ Kohler Company          | ▪ Schreiber Foods              | ▪ WS Packaging Group       |
| ▪ Kolb and Company        |                                |                            |

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## Career Library Resources

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|---|---|
| ▪ Careers in Accounting                                   | ▪ Great Jobs for Accounting Majors  |
| ▪ Career Opportunities in Banking, Finance, and Insurance | ▪ They Don't Teach Corporate in College: A Twenty-Something's Guide to the Business World |
| ▪ Great Jobs for Business Majors                          |   |

For the most current information about Majoring in Accounting from Career Services, including links regarding Alumni Profiles, Career Information, Professional Associations, and Jobs and Internships, please visit:

<http://www.snc.edu/career/students/majors/accounting.html>